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# Prediction of Repair and Maintenance Costs of John Deere 3140 Tractors in Iran

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**Abstract:** Prediction of repair and maintenance (R&M) costs of tractors and agricultural machinery in any mechanized farm is vital for owners and managers to attain information on overall costs and to control financial balance and production economy. As John Deere 3140 (JD-3140) tractors are broadly used by Iranian farmers and agro-industry companies, a study was conducted to model accumulated R&M costs of JD-3140 tractors as percentage of initial purchase price (Y) based on accumulated usage hours (X). Recorded data of an Agribusiness Company in Iran were used to determine regression model(s). The statistical results of the study showed that in order to predict accumulated R&M costs of JD-3140 tractors with service life of 2545 h or less the power regression model Y =  $0.0075 (X/100)^{1.7545}$  with R<sup>2</sup> = 0.972 and to predict accumulated R&M costs of JD-3140 tractors with service life of 2545 h or more the polynomial regression model Y =  $0.0036 (X/100)^2 - 0.1832 (X/100) + 4.0627$  with R<sup>2</sup> = 0.997 can be accurately recommended.

Key words: R&M costs · Tractor · John Deere 3140 · Modeling · Prediction · Iran

# INTRODUCTION

Machinery ownership (fixed) and operating (variable) costs represent substantial portion of total production expenses. Machinery ownership costs usually include charges for depreciation, interest of investment (opportunity cost), taxes, insurance and housing facilities. Operating costs include repair and maintenance, i.e. spare-parts, wages and lubricants [1, 2]. Repair and maintenance (R&M) costs of farm machinery are those expenditures necessary to restore or maintain technical soundness and reliability of the machine [3]. Accurate prediction of R&M costs trends is critical to determine optimum economical life of machine and to make appropriate decisions for machinery replacements and also for general farm management purposes [4]. Since variation in R&M costs depends on site and time specifications, a general relationship can not be suggested. But prediction of these costs at an acceptable level can be made by fitting a regression model based on the previous data [5].

Bower and Hunt [6] surveyed around 1800 farmers in Illinois and Indiana and used R&M costs data to develop models for predicting R&M costs. Fairbanks et al. [7] working in Kansas collected R&M costs data through investigation from 114 farm managers. At the end, accumulated R&M costs were predicted using a power regression model based on cumulative usage hours of tractors. Ward et al. [8] obtained a power regression model for predicting accumulated R&M costs based on accumulated usage hours for 63 forestry tractors in Ireland which gave very high cost estimates compared to other references. They concluded that the observed R&M costs variation on tractors was so high as to preclude the use of an obtained model for predicting R&M costs for a single tractor. They suggested this variation was most likely attributable to differences in tractor operation, maintenance services, operating practices and inherent tractor qualities, but they were not in a position to substantiate this claim. Morris [9] collected R&M costs data of 50 tractors in Weasenham Farm Company in Norfolk and used them to obtain R&M costs prediction

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model. His study showed that hours of use he could account for, shared no more than 16% of the observed variations in R&M costs. Skill of operator, working conditions and maintenance standards were reported as important determinants of machinery R&M costs. The models developed by Bower and Hunt [6] were revised by Rotz and Bower [10] based on expert opinion, but they did not do another survey. Obviously, machinery has changed a lot since the 1970 survey. The equations predict R&M costs as a percentage of the machine purchase price, so the equations should remain valid as long as the machine purchase price goes up at the same rate as the R&M costs. But, we do not know that for sure. Funding has just not been available to do much research in this area [11].

In Iran very limited studies have done on R&M costs of tractors and farm machinery too. Almassi and Yeganeh [12] obtained an appropriate regression model for accurate prediction of accumulated R&M costs based on accumulated usage hours for 213 tractors in Karoon Agro-Industrial Company in north of Khuzestan province. Also, Ashtiani-Eraghi et al. [13] conducted a study in order to derive a power regression model for predicting accumulated R&M costs based on cumulative usage hours for 27 active tractors of two different models in Dasht-e-Naz Agricultural Company in Mazandaran province. Moreover, Ajabshirchi et al. [14] obtained a polynomial regression model for predicting accumulated R&M costs based on accumulated usage hours for 42 tractors working actively at Astan-e-Ghods-e-Razavi farms in Khorasan province.

All researchers state that there is a little reliable recorded R&M costs data, particularly for older machines. In addition, great variations in R&M costs between different tractor models, tractors and their operating conditions make it difficult to obtain general models. As John Deere 3140 (JD-3140) tractors are broadly used by Iranian farmers and agro-industry companies, the purpose of this study was to model accumulated R&M costs (as percentage of initial purchase price) based on accumulated usage hours using farm records for 15 active JD-3140 tractors in an Agribusiness Company in Ilam and Kermanshah provinces in the west of Iran.

# MATERIALS AND METHODS

Required data were obtained from an Agribusiness Company in Ilam and Kermanshah provinces which keep machinery records as part of a large management accounting system. For each tractor, separate records are kept as monthly hours of tractor's counter readings and R&M costs including spare-parts, lubricants and labor costs. Labor charged at hourly rates includes all workshop related wages and overheads. Fifteen active JD-3140 tractors with complete records were selected for analysis. Data over 15 years' time period from 1991 to 2005 were collected. In order to adjust for inflation effect, all of the cost elements were adjusted to a common base year, i.e. 2005. The average annual operation hours for each tractor was about 1272 h. Majority of the tractors had worked much more than 12000 h, which is the normal service life of tractor as suggested by the American Society of Agricultural and Biological Engineers (ASABE). Some variations were apparent between individual tractors for the service hours. As hours of annual usage for each tractor were needed for the purpose of data analysis study, for the tractors which had no intact hour-meter, the engine oil change intervals were considered as 120 hours of service. To determine regression model(s) for predicting R&M costs of these tractors at any point of service life, accumulated hours of use for each year were added up to previous usage hours and the sum was considered to be independent variable (X) of the model(s). Then, R&M costs as percentage of initial purchase price which was considered to be dependent variable (Y) obtained through dividing the total accumulated R&M costs by initial purchase price of tractor. To acquire information (i.e. R&M costs, hours of service and also initial purchase price) for all tractors, average of data was employed for analysis. Regression analysis of data for all tractors was done using SPSS 12.0 (Version, 2003). Linear, exponential, power and polynomial regression types were tried. The regression model(s) having the highest coefficient of determination (R<sup>2</sup>) was selected as the best model(s) for predicting actual R&M costs trend.

## **RESULTS AND DISCUSSION**

Table 1 shows mean annual values and mean annual percent of R&M costs fractions, i.e. spare-parts, wages and lubricants per unit of all tractors for different ages of tractors. This table also indicates average of whole annual R&M costs, average of annual usage hours and average of R&M costs per hour per unit of all tractors for different ages of them. Fig. 1 shows mean R&M costs fractions, i.e. spare-parts, wages and lubricants to be 69.1%, 22.8% and 8.1%, respectively, among which spare-parts costs are the highest.

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Table 1: Mean annual values and mean annual percent of R&M costs fractions (spare-parts, wages and lubricants), average of whole annual R&M costs, average of annual usage hours and average of R&M costs per hour per unit of JD-3140 tractors for different ages of them

Spare-parts		Wages		Lubricants				
						Average of whole annual	Average of annual	Average of R&M
Value (Rials)	%*	Value (Rials)	%	Value (Rials)	%	R&M costs (Rials)	usage hours (h)	costs per hour (Rials)
758262	60.7	223421	17.9	267010	21.4	1248693	1098.0	1137.20
1031914	65.5	274029	17.4	270023	17.1	1575966	1220.6	1291.10
1597110	71.5	346162	15.5	288992	12.9	2232264	1340.1	1665.70
2378253	68.2	795610	22.8	312430	9.00	3486293	1449.5	2405.20
2913504	64.9	1242367	27.7	330519	7.40	4486390	1435.0	3126.40
3828160	67.8	1457191	25.8	360442	6.40	5645793	1498.2	3768.40
4904356	69.1	1797103	25.3	394116	5.60	7095575	1486.7	4772.70
7682106	73.5	2287152	21.9	486317	4.70	10455575	1530.0	6833.70
8991388	70.0	3301641	25.7	560731	4.40	12853760	1310.0	9812.00
15278230	80.0	3206443	16.8	613402	3.20	19098075	1107.6	17242.8
6089017	63.4	2825817	29.4	692120	7.20	9606954	810.20	11875.5
9430213	69.6	3381573	25.0	740416	5.50	13552202	929.00	14587.9
10980610	69.7	3892301	24.7	885170	5.60	15758081	1281.3	12298.5
12837230	72.1	4012800	22.5	954190	5.40	17804220	1165.0	15282.6
14265169	70.6	4907162	24.3	1022183	5.10	20194514	1413.0	14291.9
6864368	69.1	2263385	22.8	545204	8.10	9672957	1271.6	8024.90
	Value (Rials) 758262 1031914 1597110 2378253 2913504 3828160 4904356 7682106 8991388 15278230 6089017 9430213 10980610 12837230 14265169	Value (Rials)         %*           758262         60.7           1031914         65.5           1597110         71.5           2378253         68.2           2913504         64.9           3828160         67.8           4904356         69.1           7682106         73.5           8991388         70.0           15278230         80.0           6089017         63.4           9430213         69.6           10980610         69.7           12837230         72.1           14265169         70.6	Value (Rials)         %*         Value (Rials)           758262         60.7         223421           1031914         65.5         274029           1597110         71.5         346162           2378253         68.2         795610           2913504         64.9         1242367           3828160         67.8         1457191           4904356         69.1         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\* As percentage of average of whole annual R&M costs

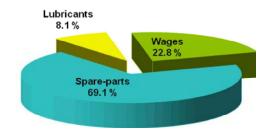


Fig. 1: Mean R&M costs fractions, i.e. spare-parts, wages and lubricants for JD-3140 tractors under study

Table 2: Mean accumulated usage hours and mean accumulated R&M costs as percentage of initial purchase price per unit of JD-3140 tractors for different ages of them

	Mean accumulated	Mean accumulated R&M costs as				
Age (years)	usage hours (h)	percentage of initial purchase price (%)				
1	1098	0.830				
2	2319	1.880				
3	3659	3.370				
4	5108	5.700				
5	6543	8.690				
6	8041	12.45				
7	9528	17.18				
8	11058	24.15				
9	12368	32.72				
10	13476	45.45				
11	14286	51.86				
12	15215	60.89				
13	16496	71.40				
14	17661	83.27				
15	19074	96.73				

Table 2 provides information on mean accumulated usage hours and mean accumulated R&M costs as percentage of initial purchase price per unit of all tractors for different ages of them which were used as base data for regression analysis. In this study, tractors' initial purchase prices declared by the Agribusiness Company were adjusted for mean annual inflation rate for a period of 15 years.

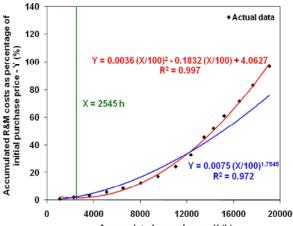
Table 3 shows linear, exponential, power and polynomial models. Considering R<sup>2</sup> values, there is a significant correlation between X and Y variables in all four models. However, R<sup>2</sup> values indicate that the power and polynomial models have higher conformity with actual data trend in comparison with the linear and exponential models. For prediction of accumulated R&M costs, the power model can be applied because of its simple structure and easiness of calculating procedure, but this model has lower R<sup>2</sup> value than the polynomial model. Moreover, as the polynomial model shows accumulated R&M costs to be lower than the actual data for the first period of machine life and also predicts some fixed amount of costs before binging service life of tractor, the power model can be suitably applied for the first period of machine life, i.e. accumulated usage hours up to 2545 h as equation 1:

$$Y = 0.0075 (X/100)^{1.7545} (X < 2545 h)$$
(1)

On the other hand, as the polynomial model conforms well to actual data trend particularly at later life time of tractors, the polynomial model is preferred

Table 3: Description, coefficients and coefficient of determination (R <sup>2</sup> ) of the four regression models obtained for JD-3140 tractors under study								
Model	Description	а	b	с	R <sup>2</sup>			
Linear	Y = a (X/100) + b	0.5268	-20.323		0.900			
Exponential	$Y = a e^{b(X/100)}$	1.2740	0.0251		0.962			
Power	$Y = a (X/100)^{b}$	0.0075	1.7545		0.972			
Polynomial	$Y = a (X/100)^2 + b (X/100) + c$	0.0036	-0.1832	4.0627	0.997			

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Accumulated usage hours -X (h) Fig. 2: Curves of predicted accumulated R&M costs as percentage of initial purchase price based on accumulated usage hours using the power and polynomial regression models for JD-3140 tractors

under study

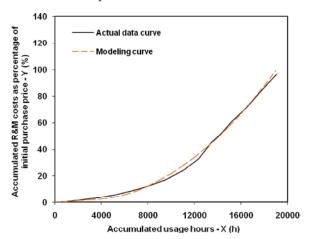


Fig. 3: Actual data curve and modeling curve of accumulated R&M costs based on accumulated usage hours for JD-3140 tractors under study

to the power one for the remaining service life of tractor, i.e. accumulated usage hours above 2545 h as equation 2:

$$Y = 0.0036 (X/100)^{2} - 0.1832 (X/100) + 4.0627 (X > 2545 h)$$
(2)

Fig. 2 indicates the curves of predicted accumulated R&M costs based on accumulated usage hours using the power and polynomial models together with the actual data and the line of X = 2545 h.

Fig. 3 shows the curve of predicted accumulated R&M costs based on accumulated usage hours using the power model for the first period of machine life and the polynomial model for the remaining service life of tractors (modeling curve) along with actual data curve. From comparison of two curves, it can be concluded that modeling curve and actual data curve give almost the same trend. It can also be observed that the rate of accumulated R&M costs at earlier life time of tractors was fairly low. However, trend of R&M costs was increasing thereafter and the rate of increase was moderately high. This increasing rate of R&M costs may be attributed to the facts like quality in design and manufacturing, scarcity and higher cost of some spare-parts and also much frequent need for repair in JD-3140 tractors. This can also be related to more frequent break-downs, inferior production technology, inherent deficiencies and also incompatible field operations to their power and efficiencies.

### CONCLUSION

Results of this study indicated that average R&M costs per hour increased with tractor age. These results also indicated that in order to predict accumulated R&M costs of JD-3140 tractors with service life of 2545 h or less the power regression model  $Y = 0.0075 (X/100)^{1.7545}$  with  $R^2 = 0.972$  and to predict accumulated R&M costs of JD-3140 tractors with service life of 2545 h or more the polynomial regression model  $Y = 0.0036 (X/100)^2 - 0.1832 (X/100) + 4.0627$  with  $R^2 = 0.997$  can be accurately recommended.

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